

STEP

ST. LOUIS PARK EMERGENCY PROGRAM

ANNUAL REPORT 2012

Dear Friend of STEP,

When Mary comes to STEP and finds some relief because she has food to feed her two daughters, STEP is doing what you support us to do. When Mark shares that now he does not need to worry about where the next meal is coming from to feed his family, STEP is doing what you support us to do.

Your support this past year enabled STEP to make some amazing accomplishments. In FY 2012 we:

- **Raised 100% of our \$1.3 million capital campaign goal.**
- **Secured CDBG funds to help pay for a new roof.**
- **Assisted 15,035 individuals (unduplicated) with food.**
- **Initiated providing food to youth as part of the Suburban Homeless Youth Initiative.**

Thanks to the gifts of 1,006 donors STEP secured its permanent home. In total, over \$1.37 million was raised by an incredible team of volunteers led by co-chairs Elissa Heilicher and Camille Schroeder. These funds were used to purchase, renovate and equip STEP's new home, as well as to pay rent in temporary space and move STEP to its new facility.

With the support of the City of St. Louis Park and the City Council, STEP applied for and was able to secure a \$55,000 HUD Community Development Block Grant to help pay for over half of the cost of the new roof.


Full client appointments each week resulted in STEP distributing 696,871 pounds of food among 26,226 individual (duplicated) Food Shelf visits.

Support of STEP comes in all forms: a child donating food or money collected at his or her birthday party; a couple getting married requesting donations to STEP rather than gifts; faith communities and civic organizations working together to raise money and make food donations; countless people volunteering their time

Our plan for this year is to strengthen and expand community efforts in sponsoring events and organizing food drives. We hope to increase the number of businesses associated with STEP in an effort to help them help others; therefore, both will become stronger in this community.

Our mission: to respond to the basic needs of each individual; it can only happen with your support.
STEP's success is a reflection of this community's level of support.

Albert Schweitzer wrote, "The purpose of human life is to serve and to show compassion and the will to help others." While it seems that much of this world is divided, this amazing community continues to be united in its support of STEP and in serving those in need with dignity and compassion.



Dick Parsons
Board Chair



Jackie Olafson
Director



“

We turned to STEP when my husband was unemployed because I had to feed my children. Now, he is working and we want to give back in any little way that we can for what we have received.”

”

158

Households Received Rent Assistance

7,979

Households were Provided with Clothing

530

Households Received Holiday Food

458

Children Received School Supplies

1,787

Rides Given to Medical Appointments

720,854

Total Pounds of Food Distributed to

8,689

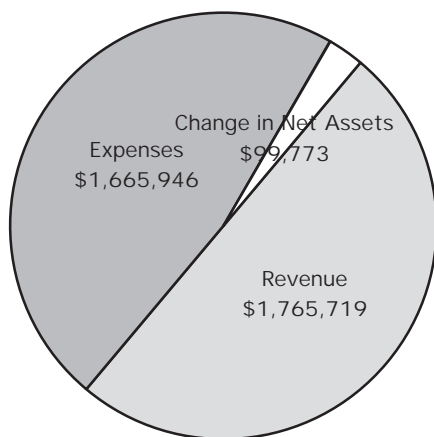
Households

Financial Summary

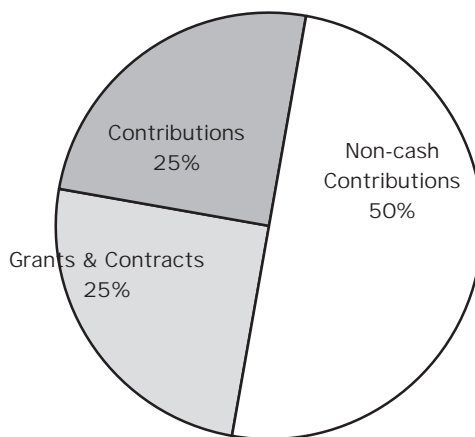
2011/2012 STEP Financial Summary

- For the year ending June 30, 2012, STEP's total revenue was \$1,765,719 and expenses were \$1,665,946 for a total change in net assets of \$99,773
- STEP's revenue mix is largely comprised of non-cash contributions (50%) contributions (25%), and grants and contracts (25%)
- Program expenses make up 87% of STEP's expense category, along with 8% for management and general and 5% for fundraising
- Overall, STEP remains in good financial standing through aggressive fundraising and diligent expense management

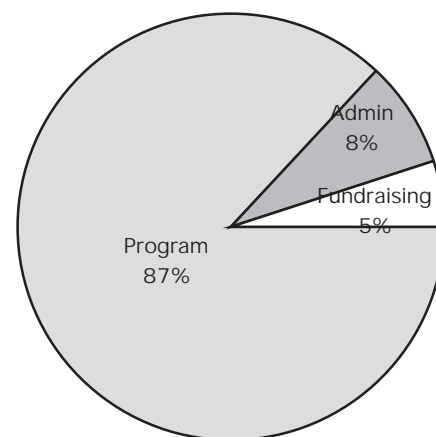
Statement of Activities



Revenue



Expenses



STEP FY 2012 Board Members

Dick Parsons, Chair | Margo Chesley, Secretary | Bryan Olson, Treasurer | John Steffenhagen, Past-Chair
 Sharon Abelson | Valerie Bartl | Phil Finkelstein | Dave Homans | Raleigh Kent | Roger McCabe | Cindy Motzko | Jennifer Ortale
 Randy Pratt | Curt Rahman | Joy Sandler | Sue Santa | Camille Schroeder
 Honorary Members: Judith Bennett | Arnold Bloomquist | Marion Brummer | Elissa Heilicher | Len Zeff