

STEP

ST. LOUIS PARK EMERGENCY PROGRAM

2013 ANNUAL REPORT



Thanks to all of the people who work at Convergent Technologies and gave a full day of work to volunteer at STEP. This is a business that places value on giving back to the community.

COMMUNITY SUPPORT

The incredible support of this community enables STEP to provide emergency services to more than 4,300 of our neighbors each year. STEP could not respond to each person asking for help with their basic needs without over 400 volunteers contributing more than 27,000 hours of volunteer help. STEP also relies on financial support from hundreds of individuals, businesses, congregations, the City of St. Louis Park, and the local school district. Your financial support makes it possible for STEP to continue to help neighbors.

VOLUNTEER SUPPORT

Often we hear the words, “my job” from our volunteers when talking about the work they do at STEP. These words of ownership are echoed each and every day. Volunteers answer phones, greet clients and donors, stock the food shelf, sort clothing, pack groceries, provide rides, accept deliveries, sort food, lend their computer skills, staff seasonal programs, and host food drives. Most importantly, they do all of this with a genuine belief in helping people in need and they do this with a welcoming spirit and respect for each person.

CONGREGATIONAL SUPPORT

The measure of justice can be determined by how well the most vulnerable are doing. This strong sense of justice prompted St. Louis Park congregations to create STEP some 39 years ago and remains strong today.

BUSINESS SUPPORT

Each year on the date of its founding, Convergent Technologies gives back to the community by donating staff time and resources to a nonprofit. All employees participate. Thanks to the suggestion of Rolf Peterson, a St. Louis Park resident, Convergent Technologies chose STEP to donate their staff time and resources this year. On that June day, their employees poured a concrete sidewalk, painted walls, did a complete clean up of the grounds and the building, and installed a complete security system. What a wonderful gift! Thank you Rolf!

Obtaining toys is a critical job each fall so STEP can have enough toys for its Holiday Toy effort. Many sources contributed, including Jason Alvey of The Four Firkins. He put a STEP toy bin in his beer store and was able to gather hundreds of toys from generous customers. Thank you Jason!

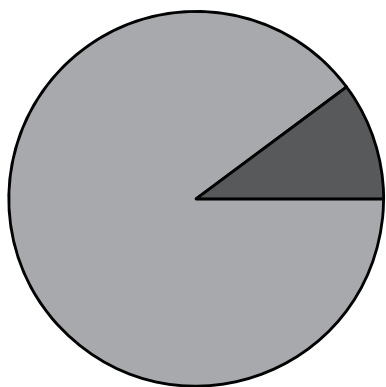
REQUEST FOR HELP CONTINUES

The demand for STEP’s services has never been greater. Each business day is a full day with over 55 households receiving assistance. Your continued support will enable STEP to continue its mission of serving those in need in our community with dignity and respect.

Please accept our gratitude for the work you do and the financial support you give to keep STEP strong and responsive to people in need.

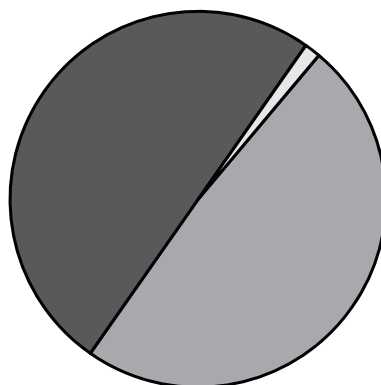
**“THE INCREDIBLE
SUPPORT OF THIS
COMMUNITY ENABLES
STEP TO PROVIDE
EMERGENCY SERVICES
TO MORE THAN 4,300 OF
OUR NEIGHBORS
EACH YEAR.”**

2012/2013 STEP FINANCIAL SUMMARY



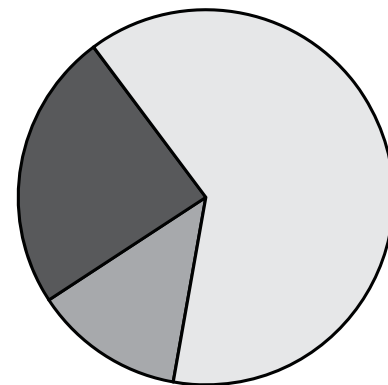
EXPENSES

■ Admin: 10.2%
■ Program: 89.8%



STATEMENT OF ACTIVITIES

■ Expenses: \$1,777,075
■ Revenue: \$1,727,779
■ Change in Net Assets: (49,296)



REVENUE

■ Non-cash contributions
■ Contributions
■ Grants & Contracts

7854 HOUSEHOLDS WERE PROVIDED CLOTHING

483 HOUSEHOLDS RECEIVED HOLIDAY FOOD

400 CHILDREN RECEIVED SCHOOL SUPPLIES

76 HOUSEHOLDS RECEIVED RENT ASSISTANCE

1562 RIDES WERE PROVIDED FOR MEDICAL APPOINTMENTS

655,313 TOTAL POUNDS OF FOOD DISTRIBUTED TO 8130 HOUSEHOLDS

IMPACT

- For the year ended June 30, 2013, STEP's total revenue was \$1,727,779 and expenses were \$1,777,075 for a total change in net assets of -\$49,296.
- STEP's revenue mix is largely comprised of non-cash contributions (63%) contributions (24%), and grants and contracts (13%).
- Program expenses makeup 90% of STEP's expense category along with 10% for management and general expenses.
- Overall, STEP remains in good financial standing through aggressive fundraising and diligent expense management.

STEP BOARD OF DIRECTOR'S LIST 2013-2014

Dick Parsons Board Chair | Erin Gonzalez-Bardzinski, Secretary | Curt Rahman, Treasurer | Cindy Motzko, Past Chair
John Steffenhagen, Past Chair | Camille Schroeder | Dave Homans | Jackie Olafson | Jason Alvey | Jennifer Ortale | Joe Tatalovich
Joy Sandler | Margo Chesley | Peggy Franson | Raleigh Kent | Randy Pratt | Roger McCabe | Sharon Abelson | Sue Santa | Valerie Bartl